

## Who's hiring now

**Kate Lorenz**  
CareerBuilder.com editor

**HEALTH CARE.** With a large segment of the population entering retirement age, health care remains strong, adding more than 254,000 jobs so far this year. All sectors of the health-care industry experienced growth from January to August 2008.

**GOVERNMENT.** The federal government, which employs more than 1.8 million civilian employees (except for the U.S. Postal Service), has added 46,000 jobs so far this year. At the state level, 32,000 new jobs were added; the local government, which added 88,000 jobs from January to August 2008, remains the strongest sector of the industry.

**EDUCATION.** Education is growing at a healthy clip in 2008. The industry added more than 126,400 jobs during the first eight months of the year.

**MINING/OIL AND GAS EXTRACTION.** Although the U.S. crude oil production has declined by 20 percent in the last decade, employment in mining rose by about 48,600 workers in the first seven months of 2008.

**LEISURE AND HOSPITALITY.** While the overall leisure and hospitality industry is experiencing a decline (no doubt from said cutbacks on leisure activities), there were a couple of bright spots. Food services and drinking places added more than 57,000 workers so far this year, while performing arts and spectator sports added almost 8,600 workers.

**BOTTOM LINE.** Despite the lagging economy, there are jobs available across all categories, whether from industry growth, skilled worker shortages or turnover. You just need to know where to look and prepare for a longer job hunt.

## On the Job



Megan Raymond photo

**Erica Age is an esthetician at Atlantic Plastic Surgery and Anew Med Spa.**

**Name:** Erica Age

meeting new people and making someone smile.

motorcycle and just love my good friends.

**Position:** Esthetician at Atlantic Plastic Surgery and Anew Med Spa

**Favorite thing about your job:** When a client achieves his or her goals with our medical grade products and procedures.

**Craziest thing that's happened to you on the job:** I have a lot of crazy stories ... but, shhhh, I can't tell!

**Length of service to the company:** Three years

**Educational/training background:** I have my cosmetology license and esthetician license.

**What keeps you motivated to get out of bed every morning?** The great family at work, and I am a person who loves working. If I have a day off, I am bored.

**Favorite book/music/movie/book:** Anything Nicholas Sparks

**Description of job duties, a typical day:** My typical day is booked with microderm, peels, facials, make-up applications and waxing

**When I'm not working, I'm:** I love the outdoors. I am a professional in the day, but weekends and when I get off, I fish, hunt, ride my

**Music:** Country to rap and everything in between

**Movie:** "Sex in the City"

**Why you enjoy your job:** I enjoy

**Final tidbit:** "Never give up on your dreams."

## 5 hiring trends in 2009

**Matt Ferguson**  
CEO of CareerBuilder.com

**1. BIGGER PAYCHECKS.** Sixty-six percent of employers plan to increase pay for existing employees and one third of hiring managers estimate increasing salaries on initial offers to new employees in 2009.

**2. FLEXIBLE WORK ARRANGEMENTS.** Thirty-one percent of employers say they plan to provide the following options for workers in 2009: alternate schedules; telecommuting; compressed workweeks; summer hours; job sharing and sabbaticals.

**3. RECRUITMENT TOOLS.** Twenty-three percent of employers say that although their hiring budgets will decrease in 2009, they will spend money on the following: staffing vehicles; online recruitment sites; newspaper classifieds; career fairs; staffing firms and recruiters and social networking sites.

**4. RETAINING RETIREES.** Employers are looking at ways to retain these workers; 17 percent say they will likely rehire retirees from other companies in 2009 and 12 percent plan to offer incentives for baby boomers to stay on with the company longer.

**5. FREELANCE OR CONTRACT HIRING.** To continue their cost-cutting efforts, employers are using freelance or contract workers to help support their businesses. Twenty-eight percent of hiring managers expect to utilize these workers in 2009.